## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-K**

ANNUAL REPORT pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934 FOR THE YEAR ENDED DECEMBER 31, 2010

1-2360

(Commission file number)

INTERNATIONAL BUSINESS MACHINES CORPORATION

(Exact name of registrant as specified in its charter)

**NEW YORK** (State of Incorporation) 13-0871985 (IRS Employer Identification Number)

**10504** (Zip Code)

**ARMONK, NEW YORK** (Address of principal executive offices)

> 914-499-1900 (Registrant's telephone number)

### Securities registered pursuant to Section 12(b) of the Act:

Title of each class Capital stock, par value \$.20 per share

4.00% Notes due 2011
4.95% Notes due 2011
6.625% Notes due 2014
7.50% Debentures due 2013
8.375% Debentures due 2019
7.00% Debentures due 2025
6.22% Debentures due 2027
6.50% Debentures due 2028
7.00% Debentures due 2045
7.125% Debentures due 2096

Voting shares outstanding at February 10, 2011 1,219,536,250

on which registered New York Stock Exchange Chicago Stock Exchange New York Stock Exchange

Name of each exchange

Indicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  $\square$  No  $\boxtimes$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON FINANCIAL STATEMENT SCHEDULE

To the Stockholders and Board of Directors of International Business Machines Corporation:

Our audits of the consolidated financial statements and of the effectiveness of internal control over financial reporting referred to in our report dated February 22, 2011 appearing in the 2010 Annual Report to Shareholders of International Business Machines Corporation (which report and consolidated financial statements are incorporated by reference in this Annual Report on Form 10-K) also included an audit of the Financial Statement Schedule listed in Item 15(a)(2) of this Form 10-K. In our opinion, this Financial Statement Schedule presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

/s/ PRICEWATERHOUSECOOPERS LLP PricewaterhouseCoopers LLP New York, New York February 22, 2011

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#### **Equity Compensation Plan Information**

	(a)		(b)	(c)
Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights <sup>(1)</sup>		Veighted-average exercise price of outstanding ptions, warrants and rights <sup>(1)</sup>	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation				
plans approved by				
security holders Options	10,796,591	\$	106.88	
RSUs	1,665,317	φ	n/a	
PSUs	3,149,828 <sup>(2</sup>	.)	n/a	
1505	5,149,020		11/ a	_
Subtotal	15,611,736	\$	106.88	115,280,575
Equity compensation plans not approved by security holders				
Options	28,401,137	\$	89.44	—
RSUs	9,531,129		n/a	—
PSUs	2,324,105 <sup>(2</sup>	.)	n/a	
DCEAP				
Shares	123,579		n/a	—
Subtotal	40,379,950	\$	89.44	15,440,684
Total	55,991,686	\$	94.25	130,721,259

n/a is not applicable

RSUs-Restricted Stock Units, including Retention Restricted Stock Units

PSUs—Performance Share Units

DCEAP Shares—Promised Fee Shares under the DCEAP (see plan description below)

- (1) In connection with 28 acquisition transactions, 1,078,731 additional share based awards, consisting of stock options and RSU's, were outstanding at December 31, 2010 as a result of the company's assumption of awards granted by the acquired entities. The weighted-average exercise price of these awards was \$58.43. The company has not made, and will not make, any future grants or awards of equity securities under the plans of these acquired companies.
- (2) The numbers included for PSUs in column (a) above reflect the maximum number payout. Assuming target number payout, the number of securities to be issued upon the exercise of PSUs for equity compensation plans approved by security holders is 2,099,885 and for equity compensation plans not approved by security holders is 1,549,403. For additional information about PSUs, including payout calculations, refer to the information under "2010 Summary Compensation Table Narrative" in IBM's definitive Proxy Statement to be filed with the Securities and Exchange Commission and delivered to stockholders in connection with the Annual Meeting of Stockholders to be held April 26, 2011.

The material features of each equity compensation plan under which equity securities are authorized for issuance that was adopted without stockholder approval are described below:

#### 2001 LONG-TERM PERFORMANCE PLAN